

# WOOLWORTHS GROUP

## Dear Shareholder

Today we announced our third quarter sales results for F19. Pleasingly, sales momentum improved for all businesses across the Group after a challenging first half. Our customer metrics also remained strong; however, there remain areas where further improvement is required.

We are progressing our key strategic priorities with our focus now moving to plans for F20 to deliver for our customers, team members and shareholders. I would also like to thank you for your continued support.

Brad Banducci  
CEO



### Our Group highlights

Total sales from continuing operations

**\$14,898M**

▲ 51% vs Q3'18 (Easter-adjusted)

Australian Food comparable sales growth (Easter-adjusted)

**▲ 4.2%**

Group online sales growth



**▲ 35.1%**

Endeavour Drinks comparable sales growth (Easter-adjusted)

**▲ 5.9%**

Funds returned to Australian dairy farmers



**\$10M**

From drought-relief initiatives and own-brand milk sales

[Click here to view the results](#) ▶



### Green Bonds

Last month Woolworths Group became the first retailer in Australia, and the first supermarket globally, to issue Green Bonds certified by the Climate Bonds Initiative. The bonds support the financing of projects, assets or expenditure that will deliver positive environmental outcomes such as installation of solar panels on the roofs of our distribution centres or the development of low carbon supermarkets.

[Click here to read more](#) ▶



### Landcare

Over 500 primary schools and early learning centres around Australia received up to \$1,000 each as recipients of the first round of the Woolworths Junior Landcare Grants program. Funded from the proceeds from the sale of Woolworths' 'Bag for good', the program is helping grow the next generation of environmental champions focused on sustainable food production, improving waste management and enhancing native habitats.

[Click here to read more](#) ▶



### Share the Dignity

Woolworths is partnering with women's charity Share the Dignity, in a move that will provide as much as one million dollars over the next year to support the eradication of period poverty in Australia. Woolworths will donate five cents from every pack of sanitary items sold across its stores nationally with the donated funds going towards 'Pink Box Dignity Vending Machines', which dispense free period packs to women and girls in need.

[Click here to read more](#) ▶

#### Manage your shareholding:

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